



Geoffrey T. Mukae

OF COUNSEL

Geoffrey is Of Counsel in the firm's Honolulu office and a member of its Corporate and Business Law Practice Group. He has been practicing law for more than 25 years as a corporate and business attorney.

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Overview

Noteworthy

Geoffrey is Of Counsel in the firm's Honolulu office and a member of its Corporate and Business Law Practice Group. He has been practicing law for more than 25 years as a corporate and business attorney.

Experience

- Morgan Stanley Acquisitions, followed by several years in Silicon Valley, and five years in Tokyo. Since 2006, Geoffrey has been practicing in Hawai'i and California on a variety of transactional matters, including mergers and acquisitions, joint ventures, venture capital financing, real estate, and other commercial transactions. He also has vast experience in assisting a Japanese manufacturer of pneumatic automation products in the purchase of a privately held manufacturer of gas handling products for manufacturing located in California
- Representing a Japanese chemical company in the sale of two wholly-owned recordable compact disk manufacturing facilities, located in the U.S. and France, to an Italian buyer

Venture Capital Financing

- Assisting a Japanese company in the debt and equity financing of a Hawai'i company providing internet exchange services
- Drafting and negotiating financing documents for angel, venture capital, lease equity, and bridge loan financing transactions for early stage companies

Emerging Growth Companies

- Assisting a Japanese company in the expansion of its business to the United States through the purchase of an existing business in New York and the establishment of wholly-owned subsidiaries for operations in New York
- Counseling companies in every aspect of formation, including incorporation, compensation of founders, corporate governance, and employee agreements for confidentiality and invention assignment

Commercial and Real Estate Finance

- Assisting clients with loans and other finance-related issues relating to real property

Practices & Industries

Corporate & Business

- Business Organizations
- Mergers & Acquisitions

Health Care

Real Estate

- Real Estate Transactions

development, purchases, and sales

Commercial Transactions

- Negotiating independent sales representative agreements for clients engaged in medical products sales and distribution
- Representing Japanese clients in obtaining exclusive Japanese distribution rights from U.S. and European manufacturers of medical products in exchange for venture financing
- Counseling both Hawai'i and Japanese clients in outsourcing and intellectual property cross-licensing agreements

Awards

- Listed in *Best Lawyers*®, since 2023

Community Involvement

- Manoa Japanese Language School, Director (2007-2009, 2011-2015, 2016-2019)
- Stevenson Middle School APT (2017-2020)

Credentials

Education

- J.D., Columbia University School of Law
- B.A., University of California, Berkeley

Admissions

- California State Bar (2001)
- Hawai'i State Bar (2006)
- New York State Bar (2000)
- Massachusetts (1999, Inactive)

Membership

- Hawaii State Bar Association
- American Bar Association

Publications

- "An (Informal) Opinion on Legal Opinions," *ke kumu* (Fall/Winter 2022) (Co-Author)