

Geoffrey T. Mukae

OF COUNSEL

Geoffrey is Of Counsel in the firm's Honolulu office and a member of its Corporate and Business Law Practice Group. He has been practicing law for more than 25 years as a corporate and business attorney.

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Overview

Geoffrey is Of Counsel in the firm's Honolulu office and a member of its Corporate and Business Law Practice Group. He has been practicing law for more than 25 years as a corporate and business attorney.

He began his practice in New York City, followed by several years in Silicon Valley, and five years in Tokyo. Since 2006, Geoffrey has been practicing in Hawai'i and California on a variety of transactional matters, including mergers and acquisitions, joint ventures, venture capital financing, real estate, and other commercial transactions. He also has vast experience in preparing local counsel legal opinions on behalf of local borrowers and guarantors.

Practices & Industries

Corporate & Business

- Business Organizations
- Mergers & Acquisitions

Health Care

Real Estate

- Real Estate Transactions

Noteworthy

Experience

Mergers and Acquisitions

- Negotiating the purchase by a newly-formed insurance company of the insurance business of a Hawai'i property insurer in liquidation by court order
- Assisting a Japanese manufacturer of pneumatic automation products in the purchase of a privately held manufacturer of gas handling products for manufacturing located in California
- Representing a Japanese chemical company in the sale of two wholly-owned recordable compact disk manufacturing facilities, located in the U.S. and France, to an Italian buyer

Venture Capital Financing

- Assisting a Japanese company in the debt and equity financing of a Hawai'i company providing internet exchange services
- Drafting and negotiating financing documents for angel, venture capital, lease equity, and bridge loan financing transactions for early stage companies

Emerging Growth Companies

- Assisting a Japanese company in the expansion of its business to the United States through the purchase of an existing business in New York and the establishment of wholly-owned subsidiaries for operations in New York
- Counseling companies in every aspect of formation, including incorporation, compensation of founders, corporate governance, and employee agreements for confidentiality and invention assignment

Commercial and Real Estate Finance

- Assisting clients with loans and other finance-related issues relating to real property development, purchases, and sales

Commercial Transactions

- Negotiating independent sales representative agreements for clients engaged in medical products sales and distribution
- Representing Japanese clients in obtaining exclusive Japanese distribution rights from U.S. and European manufacturers of medical products in exchange for venture financing
- Counseling both Hawai'i and Japanese clients in outsourcing and intellectual property cross-licensing agreements

Awards

- Listed in *Best Lawyers*®, since 2023

Community Involvement

- Manoa Japanese Language School, Director (2007-2009, 2011-2015, 2016-2019)
- Stevenson Middle School APT (2017-2020)

Credentials

Education

- J.D., Columbia University School of Law
- B.A., University of California, Berkeley

Admissions

- California State Bar (2001)
- Hawai'i State Bar (2006)
- New York State Bar (2000)
- Massachusetts (1999, Inactive)

Membership

- Hawaii State Bar Association
- American Bar Association

Publications

- "An (Informal) Opinion on Legal Opinions," *ke kumu* (Fall/Winter 2022) (Co-Author)